



# City of Olathe

## COUNCIL AGENDA ITEM

---

**MEETING DATE:** 4/2/2019

---

**DEPARTMENT:** Resource Management

**STAFF CONTACT:** Mary Jaeger/Amy Tharnish

**SUBJECT:** Acceptance of bid and consideration of award of contract to INSCO Industries for the painting of fire hydrants for the Field Operations Division of Public Works.

---

**ITEM DESCRIPTION:**

Acceptance of bid and consideration of award of contract to INSCO Industries for the painting of fire hydrants for the Field Operations Division of Public Works.

---

**SUMMARY:** On February 21, 2019, six (6) bids were received for fire hydrant painting.

The Utilities Maintenance Section of Public Works seeks to paint 10% of the city's 5700 fire hydrants per year. Painting extends the fire hydrant's life and improves the "curb appeal" of the asset. Painted fire hydrants improve the citizens' and customers' confidence in the maintenance of the city's water system.

INSCO Industries provided the second low bid. After researching INSCO Industries references, staff concluded that INSCO Industries has experience painting fire hydrants and similar assets for multiple organizations in, and around, the Kansas City metropolitan area. It was determined, after researching the low bidder's references, that they did not have experience performing this type of work.

Staff recommends award of a three (3) year contract to INSCO Industries with the option to extend for additional one-year contract periods.

24 vendors were notified of this bid, two (2) Olathe vendors were solicited for this bid but they do not provide this type of service.

---

**FINANCIAL IMPACT:**

\$174,420.00 for a three-year contract to be paid from the Water and Sewer Fund.

---

**ACTION NEEDED:**

Acceptance of bid and consideration of award of contract to INSCO Industries for the painting of fire hydrants for the Field Operations Division of Public Works.

---

**ATTACHMENT(S):**

- A. Bid Tabulation